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*C. C. Lake*

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OCT 18 1915

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## "AN APPLE A DAY KEEPS THE DOCTOR AWAY"

But did you have this apple? Did your children have it? Did your neighbor have it? WHY NOT?

In the past twelve months the cost of living has scaled fifteen per cent higher,—they tell us that it will go on increasing. Meantime, the world's available wheat area is shrinking, from unavoidable causes; settlers are driving the great herds of beef cattle from the ranges.

But the world must be fed. How can these food deficits be met and balanced? By the use of more fruit, by the placing of fruit daily in the mouths of the millions. If you believe that fruit is today accessible to these millions, as are still bread and meat, ask every man you meet, "Have you eaten an apple today?" and tabulate the answers.

### *"Give Us More Fruit"*

Cry not alone the cities but the villages, the farms, the bulk of men and women and children who rise up every day to be fed and to go about their work.

*Yours is the Opportunity*

## *APPLE---One and Two Year*

"You get a wonderful growth on your apple, something we have never seen before."—Michigar.

### *Listed in Order of Ripening*

**May Yellow**—The old time yellow May apple.

**Yellow Transparent**—Tender, waxen, sub-acid,—profitable.

**Larkins' Sweet June**—A new apple, one FREE with every \$5.00 order, for testing.

**Early Harvest**—We have one of the best strains in Middle Tennessee.

**Red June**—The Everbearing strain, large, beautiful red fruit

**Red Astrachan**—Medium, yellow covered with red, hardy. Market.

**Benoni**—Striped red, fine desert, good filler.

**Horse**—No summer apple compares with it for cooking and jellies.

**Duchess (Oldenburg)**—Large, acid, good cooker, best market apple of its season.

**Maiden's Blush**—Pale yellow, crimson cheek, profitable—its dried product in great demand, on account its whiteness.

**Summer Queen**—Large, sub-acid, valuable.

**Gravenstein**—Large, sub-acid, spicy, aromatic. Market.

**Wealthy**—Double starred across continent as keeper, filler and for profit. Hardy.

**Wagener**—Another good filler, immensely popular West.

We will send you 20 of these apple trees, mail postpaid for \$1.00.

**McIntosh Red**—Personally, I can not say too much by way of my good opinion of this apple, and I am anxious to see it given a thorough try-out in this section. It is the great hardy apple of the Bitter Root country, and on account of its bright color and flavor that melts like a snowflake, it is very profitable where it can be successfully fruited. If you have it in bearing, let us know what you think of it. If you have not tried it, include a few trees with your order. Worth trying, at any rate.

**Grimes' Golden**—Some one has said that the man who originated this apple conferred a benefit upon humanity. It is the most widely grown and successfully fruited of all the yellow apples and there is in it more to tempt the appetite and benefit the health than all the hospitals in the land.

**Note:** We propagate from the Ailes strain, the largest Grimes orchard east of the Rockies and one of the model orchards of the Potomac.

**Hubbardston**—Tree is strong, bears young, bears almost immoderately; fruit is large, yellow covered with red, handsome, tapers both ways from the middle,—the famous Dr. Funk says, "I do not believe there is an apple in the entire list, unless it be Staymans, that will make as much money commercially, as this one."

**Paragon**—This is a great apple of the Winesap family, large, yellow, washed with deep red. It is very productive, trees ten years old producing ten or more bushels of very handsome fruit.

**Note:** There has been some confusion of Paragon with M. B. Twig,—we have the genuine Paragon, (which originated in Lincoln County, adjoining us), and our scions are lineal descendants of the original tree on the farm of Major Rankin Toole, the fruit of which Dr. Moore pronounced a paragon of beauty and size and so named it.

**Smokehouse**—A large, mottled red and yellow apple, of Pennsylvania origin, flesh yellowish-white, rich, aromatic, with sub-acid flavor. Early fall here.

**Jonathan**—The King of red apples, commanding the best prices of its season. A good tree and an apple that has crowded the old eastern sorts up against the wall.

**Gano**—For all practical purposes, identical with Black Ben Davis and Reagan, a very handsome apple, profitable and especially worth considering where storage facilities are limited or crude.

**Winter Banana** - Beautiful but tender—I can hardly say for it that it has come up to the expectations of its friends.

**Rome Beauty**—This apple is showy, handsome, one of the best cookers, has made a name for itself and is in established demand. The man who furnishes us our scions from the Grand Valley, Colorado, sends what he calls a SPECIAL Rome, of very brilliant color, fine size and splendid keeper. He says it is by all odds the best strain in the valley. Red.

**Winesap**—“And the greatest of these” is the Winesap. I like it, first of all because it is a Southern apple and because to our way of thinking the Cumberland and Blue Ridge mountain strains surpass in color and quality anything else that we have ever seen from any part of the country. More Winesaps are in fruiting and it has the widest area of adaptation of any apple on the list—unless you are TOO far north, it is the apple on which to pin your faith. We have been buying our scions from the famous Craig Orchard, one of the most profitable and perfectly kept in Virginia.

**Wetzel's Delicious**—We propagate from the Wetzel strain of this famous apple, and we like to grow it because there is a vigor and upstanding about the trees in the nursery row that is distinctive and if you have ever seen it once, you will always know it. It makes the upper grades for us and we like it as a nursery tree.

**York Imperial**—One of the trio, (with Albemarle Pippin and Winesap) that has made Virginia famous as an apple country. We have heard of one man who years ago exchanged a horse for a thousand York Imperial apple trees and from the orchard therefrom he was able to draw a comfortable living and educate a large family of children. Our Yorks are also grown from the Ailes strain.



**White Winter Pearmain**—Not EASY to grow in the orchard, but if you have never given it a test, I want you to do it. If you can fruit it profitably, you will always have a market for the fruit—pale yellow, with bronze cheek, oily, aromatic—it makes its way wherever it is exhibited.

**Fall Pippin**—(Buckingham) Prof. Keffer, of the State Agricultural School, says that of all apples for cooking, this is the very best

**Baldwin**—We grow this apple, not because it is adapted to this immediate section but because our yearly increasing trade East demands the Southern grown apple tree and we must be able to furnish them the varieties that make them the most money. No tree in the nursery responds more handsomely to care and attention than the Baldwin. We have the Ailes strain, paying a pretty penny for the scions.

**Northern Spy**—Another great York State apple.

**Ben Davis**—Much derided by some people, but we think its a great apple in many respects.

**Mammoth Black Twig**—A large, showy, red apple, "good property" South and West.

**Stayman's Winesap**—I want to tell you something about the Staymans. It is my business to grow the tree and possibly presumption for me to set up my opinion against that of successful fruit-ers and Dr. Staymans, its originator, said, "The time will come when all will want it" and that time seems to have come, but I do not believe that it is as great an apple as its friends claim for it and time and again I have seen boxes of fruit come into the local stores, labeled WINE-SAP and which when opened up proved to be Staymans. Now that is significant. Specimen fruit is well colored and the quality is always good, it thrives on poor soils, where Winesap does not, but the average of the fruit is too large and it lacks color. To be sure, we have plenty of the trees,—we have to make it our business to grow them in larger quantity, of late years, than any other one variety, but in the back of my head there are a whole lot of question marks about the Staymans. Our Staymans is also from the Craig strain.

**N. W. Greening**—A great York state apple, good everywhere.

**Arkansas Black**—A late bloomer and sure but scanty bearer. Good fruit Sort of loafer on the job.

**Jeniton**—In about the same class.

**Albemarle (Newtown) Pippin**—The Albemarle Pippin orchards of Albemarle County, Virginia, have been precious and profitable legacies, for generations. We grow from the Craig strain.

**Yellow Belleflower**—Worth planting in every home fruit garden.

**Spitzenburg**—"One of the richest apples grown and one of the most beautiful." Red.

**Lowry**—We are growing this apple at the instance of Mr. James Craig, who is its strongest advocate. Early bearer, easily tended in the orchard, the fruit is a bright, dark red, flavor sweet, slightly sub-acid. Mr. Craig sells it to a discriminating trade and gets about \$5.00 per box for it. We would advise you to try it.

**Kinnard's Choice**—Winesap blood, fine flavor, good color but not a keeper. However, it should be in every home orchard.

## A PARCEL POST TESTIMONIAL

North Carolina, Sept. 29, 1913.

Dear Sirs:—

Replying to yours of recent date as to delivery of trees by parcels post, I think it will give good results. We lost ten out of 300 and I think that did very well considering the dry spring. If you can send me picture catalogue I think I can get some orders for you.

Yours truly,  
J. M. P.

APPLE AND PEACH TREES BY MAIL POSTPAID  
\$1.00 for 20; \$5 00 for 100.

Uncle Sam becomes special agent and makes delivery at your mail box. At these prices we can not furnish less than 5 trees of one variety.

## PEARS---*One and Two Years*

**Early Harvest**—A luscious, yellow pear.

**Koonce**—Very juicy, sweet and of good quality. Hardy and a sure cropper, best of the early kinds.

**Wilder's Early**—Not much for looks, but a dandy good pear for eating, and also for profits.

**Tyson**—Very fine summer pear, dessert and market. Quality splendid

**Clapp Favorite**—Large fine-looking pale yellow pear, with bright cheek. Favorite, because it is hardy and rugged.

**Bartlett**—Most profitable of pears for canning and shipping, great money maker West, but blights in South. Rich, golden yellow, with delightful musky flavor.

**Flemish Beauty**—A superb, pale yellow pear, hardy and a good cropper,—ought to be in every orchard.

**Seckel**—The standard of excellence by which pears are judged, this is the sugar pear and deserves its name.

**Garber**—A splendid large pear, fair quality, fine for canning and as a filler for Kieffer, very profitable.

**Duchess**—Often bears the first year after transplanting, large greenish-yellow, sure cropper, very profitable. It is one of the pears to which you can pin your faith.

**Anjou (Beurre de)**—A delicious late fall pear, very handsome and dependable,—it has an enviable reputation with the handlers of winter fruits and it is always profitable

**Kieffer**—"The pear for the millions east of the Rockies." At Winchester, it is an unfailing cropper and brings good money to the orchardists. Housekeepers prefer it of all others for baking and canning, and properly handled, can be carried to Christmas without storage.

## *CHERRY---One and Two Year*

You have heard of the woman who made \$19 from ONE cherry tree. It is hard to understand why more trees of this delicious fruit are not planted,—certainly if you are growing for market, you have never seen the time when the demand did not far outstrip the supply of good fruit.

### *Sours*

**Terry Early**—A very vigorous, healthy tree, fruit a brilliant red, growing darker as it ripens. Very dependable.

**Dyehouse**—A very fine large cherry, of good quality, a full week ahead of Early Richmond.

**Early Richmond**—This is the famous old Virginia May cherry, red, sub-acid, very popular but not so good a cherry as Dyehouse.

**May Duke**—A fine, large dark cherry, “the richest of the sub-acid cherries, when fully ripe,” its area of adaptable and popularity is very wide.

**Montmorency**—Rich red, large, productive, the very best of the sour cherries and deserves by all odds its place at the head of the list.

**Royal Duke**—A grand cherry, well named, the favorite of orchardists in the Grand Valley, Colorado, for shipping and canning.

**Abessa**—Similar to Royal Duke,—we bought our buds in the same section and expect great things of it.

**English Morello**—Dark red, pretty tart, but a good cherry.

**Wragg**—Very much like English Morello, bears young and is valuable.

## Sweets

**Black Tartarian**—A superb sweet cherry, large, tender, juicy. A famous old cherry.

**Windsor**—Liver-colored, firm, hardy, a good cherry.

**Bing**—The great Oregon sweet cherry, described by Mr. Lewelling its originator, "dark brown or black, very fine;" a good shipping variety.

**Lambert**—Almost jet black when ripe, very sweet and a great canner. These sweet cherries, boxed or canned, have a world-wide fame, which is growing all the time.

**Napoleon (Royal Ann)**—A pale yellow sweet cherry with a bright cheek, an excellent shipper and a good canner. Ultimately it will outstrip the dark-colored sweets, which always leaves a stain on the cloth when any of the juice is spilled, and housekeepers of course like the cherry of a lighter color.



WHEREVER THE PEACH AND APPLE ARE GROWN Winchester trees are known and are in demand.

They are grown under the highest cultural conditions, new land, and no time, pains or money are spared to produce the highest type of tree to be found anywhere.

## PLANT APPLE TREES

If you grow apples and they have not brought you the price they should, the fault is not over-production, it is distribution,—there are MILLIONS of people in America who have not tasted an apple to-day, not for ten days, or twenty days, and will not taste them for as many days to come.

Go on planting apple trees, if you have not the land, buy more land,—by the time these trees come into bearing, experts will have solved these problems of handling and distribution and the picture of the Saturday Evening Post of September 20th will be a reality,—every little lad trudging off to school will have a big red apple in his pocket,—there will be apples in every dinner pail,—on winter evenings, around every fireside, there will be the “Winesaps bobbing on the hob.”

You can be the means to this great health-conserving end,—plant apples and more apples,—you will get not only the praise, but the profit.

### APPLE---One Year

This year, I want to use every means within my power to promote the planting of one year apple, and to that end, I have reduced my prices, as you will see on page 24 and will furnish you this fall as nice, well rooted, well grown trees as I have seen in all my nursery experience. We have used for the propagation of these whole root seedlings and the best strains we could find,—paying more for scions than we have ever paid heretofore,—in fact these trees have cost us more to produce them than one year apple has ever cost us in the past.

But this is an opportunity that will not come to you again soon,—next year apple trees will be worth 25 to 40 per cent more than we are asking you for them this year,—we will not take your time to explain why here, but if you question this prophecy, write us and we will give you a full explanation. So strain a point this fall and take advantage of these special prices. No further discounts on One Year Apple.

## PEACH TREES

We have for a long time been buying the bulk of our peach buds from certain very much favored orchards in North Georgia. These orchards are well handled, they are inspected every spring before any buds are cut for us. These special strains have always brought top prices and the fruit carries in perfect condition to remote markets such as Boston, I think they are the best strains in the South.

### Listed in Order of Ripening

w. c.—white cling; w. f.—white free.

y. c.—yellow cling; y. f.—yellow free.

- Mayflower**, w. c.—Commercially profitable, red cheeked, good flavor.
- Sneed**, w. c.—Nice early peach for home fruit garden or orchard.
- Alexander**, w. c.—Another good peach for home use.
- Triumph**, y. c.—Commercially profitable west. Small, fair quality.
- Greensboro**, w. c.—As the nigger said, "Now you're talking." "That is some peach."
- Carman**, w. f.—A great peach and a money maker.
- Waddell**, w. f.—Similar to Carman, but smaller and not so good.
- Arp Beauty**, y. f.—Hailed as the first good market peach of the yellow type.
- Champion**, w. f.—Hardy, delicious flavor, but not well colored South.
- Fitzgerald**, y. f.—Another good yellow peach.
- Hiley**, (Early Belle), w. f.—To my own way of thinking, the Princess Royal of the imperial family of peaches. Great bearer, fine flavor, glorious color, I think it is the best white peach we grow. We had a crate of Hileys sent us from South Georgia this summer, picked about June 29th. We kept them in good order to July 10th.

**Reeves' Favorite**, y. f.—A first-class yellow peach.

**Crawford's Early**, y. f.—The greatest money maker of the West.

**Slappy**, y. f.—Perhaps too tender for long hauls, but a delicious yellow peach, with beautiful coloring,—worth trying out for shipping and entitled to a place in every home orchard,—in fact if you fail to include it, you will miss something nothing else will supply.

**Capt. Ede**, y. f.—Resembles Elberta, but in Illinois a better peach.

**Belle of Georgia**, w. f.—As valuable a white peach as the Elberta is for the yellow type. Splendid color, good quality, excellent shipper, it commands a better price than Elberta in some markets East

**Chinese Cling**, w. c.—The best clingstone ripening prior to Elberta.

**Stump**, w. f.—Another good peach, well known and in good demand.

**Stephen's Rareripe**, w. f.—A very delicious old-time white freestone.

**Elberta**, (The Queen of the Market), y. f.—We propagate our Elbertas from a famous North Georgia strain which has always carried to market in better shape than any other fruit in the state,—arriving in Providence and Boston in prime condition. When you go into South Georgia, say Ft. Valley, and see the automobiles parked around the station in the late afternoon, and remember that their owners had been for years land-poor with cotton exhausted plantations, and remember that these automobiles are but the index of a general prosperity, then you must realize what a great money maker the Elberta is and what a blessing it has always been to those who have grown it.

**Motlow**, y. f.—This is a peach of our own introduction, ripening one week after Elberta, large yellow freestone, with crimson cheek,—worth your consideration every time.



**Muir**, y. f.—This is the peach the Californians dry,—it is sweet, firm and dense.

**Crawford's Late**, y. f.—Fine for canning,—this is the peach Curtis uses for his Blue Ribbon brand.

**Smock**, (Beer's), y. f.—A splendid yellow peach and good shipper.

**Heath Cling**, w. c.—Remember if you are growing peaches to sell that housekeepers require cling-stones and the best of the entire list is the Heath Cling.

**Salway**, y. f.—Not a good peach on lowlands, but fine for uplands and no peach has more sweetness, more imprisoned sunshine than the Salway, a good shipper and well colored up.

**Henrietta**, (Levy Late), y. f.—With the flavor of an apricot.

**Bilyeu's**, (Late October), w. f.—And a fine late peach and money maker.

**Fox Seedling**, w. f.—A handsome white freestone ripening after Elberta and said by orchardists in the Piedmont to be the most profitable of the season.

20 of these Peach Trees mail postpaid \$1.00.

## *New Varieties*

**Wheeler**—A red-cheeked, semi-cling, white, following Mayflower, it has been profitably fruited the past two or three years in Bartow County, Ga.

**Queen of Dixie**, y. f.—Great things are claimed for this new peach, the earliest of the yellow tribe. We have not been able to grow enough of them to meet the demand this year, as they brought in plenty of good money this summer to the few who had them in bearing.

*A Red Star on Every Label*

## PLUMS

We grow only those varieties of plums that have made good,—our list comprises the most easily grown and fruited combined with productiveness and profit bringing.

N means Native; J, Japanese; D, Domestica or European.

**Red June, J**—A magnificent red plum ripening in June, free from rot, showy and attractive. A fine canner, does not drop,—through the Southern peach belt plums are fruited and marketed along with the peaches and the Red June is the most profitable and popular on the list.

**Abundance, J**—The most widely popular of the purely Japanese type, bright cherry red, flesh firm and sweet

**Burbank, J**—This is a very large plum, mottled red and yellow. At Winchester, it is very productive and dependable.

**Wickson, J**—A very handsome large oblong plum, bright carmine, with silver bloom, quality is excellent.

**Satsuma, J**—Sometimes called the Blood plum,—large, purplish crimson, small pit,—it reaches its highest stage of perfection in the Grand Valley, Colorado, from which section we bought our buds for propagating

**Wild Goose, N**—This is an old plum, large, bright red, very sweet and juicy,—we grow from the Davis strain, which produces the largest fruit of the Wild Goose type that we have ever seen.

**De Soto, N**—Iron-clad hardiness, orange, with crimson bloom, medium size, oval,—a fairly good native plum

**Lombard, D**—East of the Rocky Mountains, this is the best plum of the European type, violet red in color, quality extra fine,—tree hardy, vigorous and prolific.

We know the life history of every tree we send out.

**Imperial Gage, D**—Large, pale green, the standard of high quality in plums. We one time thought the Gages did not do well in the South, but we find that we are mistaken,—there are numbers of trees in Franklin County, producing fruit that is unexcelled in size, color and quality.

**German Prune, D**—The best of the prune family, very large, dark blue, with heavy bloom,—excellent for dessert and preserving.

**Damson, D**—Did you ever notice one of those old time Damson trees, loaded with its immense crop of dark purple fruit, and every twig inhabited with insects? Added to the Damson's merit as a heavy cropper of fine fruit, it is very resistant to these insect attacks,—altogether it is very nearly immune from insects or disease.

**Shropshire Damson, D**—This is the most profitable strain of the Damson in the South,—we get our buds from an orchard in North Georgia which has always brought checks in three figures to its grower.

**Grand Duke, D**—We are growing this old plum this year for the first time in many seasons, but it is so fine and large and the fruit is bringing such good prices, we came to the conclusion we were behind the times and depriving our customers of a mighty good thing. Fruit is a dark purple and trees are strong growers.

## QUINCE

**Meech**—This is not a quince of large size, but it is a heavy cropper, unfailing, and the fruit has a delightful fragrance,—an all round good one.

**Orange**—Its name describes it, in point of size and color,—it is invaluable for cooking, marmalade and syrup, (the most delicate and delightful of all syrups.)

Apple trees will cost more money next year. Why? Write us and we will prove it.

## APRICOTS

The markets of the whole country cry year  
"Give us more apricots" and practically the entire  
output comes from just a few valleys on the Western  
Slope. Besides there is always a good local demand  
for the fruit,—the dried product comes high at the  
grocery store,—you can do it yourself, and secure  
just as satisfactory results

**Early May**—Ripens early, fruit good size, rich and  
juicy

**Superb**—VERY prolific, hardy and of excellent quality  
Successfully grown in all commercial peach  
sections

**Royal**—Large, mottled yellow and dark brown, very  
highly flavored and popular for drying and  
canning.

**Moorpark**—This is the great Western Cot, the kind  
they do up in paper and ship in boxes of 80 to  
100 to the box,—it is a great money maker and  
we have a strain that used to walk away with  
the ribbons at the county fairs

## FIGS

At Winchester, figs need winter protection  
which should be removed in April, but further  
South, it is needless for us to describe the way in  
which they flourish and bear. Fine for eating and  
for preserves

**Celestial**—White.

**Brown Turkey**—Brown, very hardy and productive,  
reliable as a regular bearer

**Magnolia**—The last time we wrote the Department of  
Pomology with regard to this variety, it was  
not of record in that office, but we have long  
been hearing of it from Louisiana and Texas  
and last winter secured some cuttings. It is  
large, very sweet and makes delicious pre-  
serves,—it is sold in large quantities to the  
Pullman people for their dining car service.

## JAPAN PERSIMMONS

We do not grow them here, springs too uncer-  
tain, but buy them of a reliable Florida grower and  
our stock is handsome and well rooted.

## NUT TREES

**American Sweet Chestnut**—We have some well grown trees of this good old fashioned tree, which besides its value for its nuts, makes one of the handsomest of shade trees and ought to be included in every collection for lawn planting.

**Black Walnuts**—The old black walnut needs no description at our hands,—the nuts are a blessing to the family in winter and the tree is a "thing of beauty" from the first budding of the leaves in the spring throughout the whole summer. We have an old walnut tree at one of our office windows,—when the business of growing trees and selling them corrodes the heart and dulls the mind,—there is tonic in the upward glance that takes in its cool lights and shadows and makes us realize that if even a small proportion of the trees we grow and send out into the world give half the help that this old walnut tree has given to us for the past twenty years,—our work is not in vain.

**English Walnuts**—Ours are grown from selected seed. The English Walnut is very profitable in California but blooms so early with us that the late frosts get it too often. They make handsome shade trees.

**Japan Walnuts**—Grown from seed also, the *SIEBOLDI* resembles in size, shape and quality of the meats the English Walnut of commerce. It is hardy enough for this climate, bears early and is a quick grower. The *Cordiformis* (heart-shape) which you often see listed is, to our way of thinking, worthless, and it ought to be against the law to sell it

**Japan Chestnuts**—Tree a dwarf, nuts very large and showy, but without taste, as is the case with so many things from Japan. Someone has found a use for them, however, "they are fine forage for hogs."

**Spanish Chestnuts**—Paragon. This is the only strain we grow, it is hardy, an abundant bearer and nuts are of good quality.

**Pecans**, Seedlings from selected nuts.

**Pecans, Budded**—We list four varieties, of good cracking quality, thin shells, good size.

**Stuart**—Large, tree strong, prolific.

**Van Deman**—Larger, nut long, quality rich.

**Frotscher**—Good grower, bears early, quality not so good.

**Schley**—Considered one of the best.

## GRAPES

The general utility fruit, grown on nearly all kinds of soils rarely fails to make a crop, and as one authority states, the grape, "by chemical analysis and practical test, excels all other fruits in richness and healthfulness of food content."

\$1.00 per 10; \$8.00 per 100.

- **Campbell's Early**—Purple, resembles Concord, but much larger, earlier, and a remarkable keeper and shipper. Bunch and berry very large. Price 15 cents each.
- **Moore's Early**—Similar to Concord also, but larger. The vine is healthy, and the fruit is handsome, well shouldered on the bunch,—there is a defined demand for this variety and you can not go amiss in planting it, either for home use or for market.
- **Lutie**—Red. This grape originated in Middle Tennessee, and while it is popular everywhere, its habitat is the South.
- **Brighton**—Red, delicious and sweet, vine a strong grower.
- **Delaware**—Red, the grape is small but the flavor is very fine. However, the Delaware requires high cultivation and rich soil to bring it to perfection.
- **Worden**—Black, tested and tried out,—a dependable and valuable grape. Perhaps an even better grape than Concord for family use.
- **Concord**—Black, the grape that has made the money, does well everywhere, is healthy, hardy and productive. It is best of them all, for all purposes.

**Ives Seedling**—Black, a good Southern grape.

**Niagara**—White, bunch large, fruit rich and melting. It is also a money maker and one authority says it is the greatest grape of all, that it is the **WHITE Concord**.

**Catawba**—Red, an old favorite Henry Clay had some Catawbas at his old Kentucky home, of which he was very proud,—he selected the finest bunches and sacked them, and insisted upon cutting them himself, at the proper time, and it was a special proof of his high regard, when he sent a basket of Catawbas to a lady or gentleman. And by the way, the Catawba makes the most delicious grape juice.

## ORNAMENTALS

6 to 8 feet, 75 cents each; 8 to 10 feet, \$1.00 each

**The Maples**—**Silver Maple**, the quickest grower of the family. Always plant this maple where you want immediate results.

**Sugar Maple**, rather a slow grower but makes a beautifully symmetrical, long-lived tree.

**Norway Maple**, fast gaining in favor.

**The Poplars**—**Lombardy**, tall, slim, graceful, an architectural tree.

**Carolina**, a very swift grower, but short-lived.

**Silver**, a very attractive foliage tree.

**The Ash**—A very handsome tree for the lawn.

**The Elms**—Handsome, shapely trees, but very subject to insect attacks

**Sycamore**—A massive tree, good for the street and parks.

DO NOT FORGET THAT NUT TREES MAKE HANDSOME  
SHADE TREES



## EVERGREENS

2 to 3 feet, 75 cents each; 3 to 4 feet, \$1.00 each

**Arborvitae**—American, handsome, free grower.

**Pyramidalis**, strong, vigorous, suitable for specimen plants.

**Rosedale**, the most beautiful of the arborvitae, with soft, feathery, plume-like foliage.—it is hardy here. We give it first place for planting here and on South.

**Balsam Fir**—Handsome, hardy and dependable.

**Hemlock Spruce**—Very handsome for hedges.

**Norway Spruce**—Nothing better in the evergreen line for all purpose work of exterior decoration.

## FLOWERING SHRUBS

2 to 3 feet, 50 cents each; 3 to 4 feet, 75 cents each

**Althea**, assorted colors, nice, smooth plants, makes beautiful hedges (Special prices for hedges.)

**Calycanthus**—the old-fashioned sweet bud, of fragrant memory, makes a large, effective bush or tree.

**Crape Myrtle**—In three colors, a shrub which begins at midsummer and blooms almost until frost,—very showy. Our colors are lovely.

**Deutzia**—Small, handsome shrub, white flowers.

**Hydrangeae, p. g.**—Flowers white, borne in large panicles, hardy and blooms until frost. Tree form 2 to 3 feet, \$1 00 each.

**Lilacs**—French, named varieties,—these lovely spring-flowering shrubs should be freely used in every planting.

**Snowballs**—Common and Japan, another very necessary spring flowering shrub,—bushes showy all the year, and foliage very attractive in the fall.

**Spireas**—Reeves, Van Houttei, Billardi,—the most useful of the flowering shrubs.

CRAPE MYRTLE. ALTHEAS AND SPIREAS MAKE VERY HANDSOME FLOWERING HEDGES WRITE FOR SPECIAL PRICES



# STRAWBERRIES

Listed in Order of Ripening

50 cents per 100; \$3.00 per 1,000

- C **Crescent**—Early, very productive, berries medium size, tart.
- B **Excelsior**—Early, productive, commercially profitable.
- Y **Michel's Early**—Plant robust, healthy, fruit medium, good quality.
- S **Senator Dunlap**—Perhaps the leading strawberry of the whole country. Plant strong, productive, fruit large, even, fine shipper.
- K **Klondyke**—The most popular and profitable berry in the South.
- L **Lady Thompson**—Another great Southern berry. Withstands dry weather, fine fruit, splendid shipper.
- B **Bubach**—Has always been a profitable berry. Very large.
- G **Gandy**—A leading late variety, fruit large, firm, very showy.
- A **Aroma**—Best and most profitable late berry, fruit very large, sweet, very prolific.

It has been very dry everywhere this summer and the supply of plants is shorter than it has been in many years. Buy early.

## SMALL FRUITS

**Asparagus**—Conover's Colossal, \$1.00 per 10; \$5.00 per 100.

**Blackberries**—Eldorado, the greatest of blackberries, never winter kills, never rusts. \$1.50 per 100; \$12.50 per 1000.

**Wilson's Early**, best early berry. \$1.50 per 100; \$12.50 per 1000.

These two varieties have Early Harvest, Snyder and Kittatinny beat a mile.

**Currants**—London Market Red, is the best red currant.

**Fay's Prolific**, is a very popular red currant.

**Lee's Prolific**, the leading black currant.

**White Grape**, the finest of the white currants.

Prices on all currants, \$1.00 per 10; \$5.00 per 100.

**Dewberries**—Lucretia, the best of them all. Price, \$1.50 per 100; \$12.50 per 1000.

**Gooseberries**—Downing, Yellowish green, good size, strong grower.

**Houghton**, Enormously productive, old berry of first rank. Price, \$1.25 per 10; \$7.00 per 100.

**Raspberries**—Red, Cuthbert, late, leading market.

**Miller**, early, does not winter kill, reliable. Price, 40 cents per 10; \$2.00 per 100; \$12.50 per 1000.

**Black, Cumberland**, the "Business Black Cap."

**Gregg**, best late black-cap, fine. Price, 40 cents per 10; \$2.00 per 100; \$5.00 per 1000.

**Rhubarb**—Price, \$1.00 per 10; \$5.00 per 100.

# *ROSES---Field Grown, Own Roots*

35 cents each; \$3 00 per 10

Alfred Colomb, H. P. Crimson  
Anna de Diesbach, H. P. Crimson  
Baby Rambler, P. Crimson  
Balduin, T. Crimson (Helen Gould)  
Baltimore Belle  
Blumenschmidt, H. T. Citron-yellow  
Climbing Meteor  
Crimson Rambler  
Dorothy Perkins  
Empress of China  
K. A. Victoria, H. P. Pure White  
Maman Cochet, T. Pink  
Marechal Neil, Yellow  
Meteor, H. T. Brilliant Crimson  
Mrs. B. R. Gant, T. Red  
Paul Neyron, H. P. Deep Rose  
Philadelphia Rambler, H. C. Crimson  
Pink Rambler  
P. C. De Rohan, H. P. Dark Crimson  
Queen of Prairie  
Rhea Reid, H. T. Red  
Rosa Setigera  
Rosa Wichuriana  
Tennessee Belle  
Ulrich Bruner  
Veilchenblau (Blue Rose, New)  
White Cochet, T. White  
White Rambler

# PRICES ON FRUIT TREES

## Apple---Two Year

	10	100	1000
5 to 6 feet.....	\$2 50	\$20 00	Prices
4 to 5 feet.....	2 00	15 00	on ap-
3 to 4 feet.....	1 50	12 50	plica-
2 to 3 feet.....	1 00	10 00	tion

## Apple---One Year

	10	100	1000
5 to 6 feet.....	\$2 50	\$15 00	\$100 00
3½ to 5 feet.....	2 00	10 00	80 00
2½ to 3½ feet....	1 50	8 00	50 00

## Peach---One Year and June Buds

	10	100	1000
4 to 5 feet.....	\$2 50	\$20 00	
3½ to 5 feet.....	2 00	15 00	
3 to 4 feet.....	1 50	10 00	Prices
2 to 3 feet.....	1 00	7 50	on ap-
18 to 24 inches .....		5 00	plica-
12 to 18 inches .....		5 00	tion

## Pears, Plum, Cherry, Apricots---One and Two Year

	10	100	1000
5 to 6 feet.....	\$3 50	\$25 00	Prices
4 to 5 feet.....	2 50	20 00	on ap-
3 to 4 feet.....	2 00	17 50	plica-
2 to 3 feet.....	1 50	12 50	tion

## Quince, Mulberry, Figs and Japan Persimmons

	Each	10	100
3 to 4 feet.....	35c	\$3 00	\$25 00
2 to 3 feet.....	25c	2 00	20 00
1 to 2 feet.....	20c	1 50	10 00

## TERMS AND CONDITIONS



We pay FREIGHT to Rocky Mountains on all cash orders.

We pay EXPRESS to states adjacent to Tennessee on all cash orders, \$5.00 and up.

We also DISCOUNT 20 per cent on 1000 rates (except on one year apple) on all orders for Eastern, Southern, Middle States east of Mississippi River, Missouri, Arkansas, Louisiana and Texas.

We PACK our stock to carry to destination in good shape, barring unreasonable delays on part of carriers, but all complaints to be entered, must be made within five days from arrival of shipment.

WE GUARANTEE OUR TREES  
TO BE TRUE TO NAME

LET US HAVE YOUR ORDER

